

Message Text

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11

ORIGIN COME-00

INFO OCT-01 ARA-06 EUR-12 ISO-00 EB-07 FEA-01 ERDA-05

AID-05 CEA-01 CIAE-00 CIEP-01 DODE-00 FPC-01 H-02

INR-07 INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-03

USIA-06 SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00

FRB-03 /100 R

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COM/BIC/OED/MEPD/JMSANDS

STATE/ARA/MEX/GFALK (PHONE)

STATE/EUR/SOV/BTUA (PHONE)

COM/BEWT/WTHORN (PHONE)

C B)

EUR/SOV/PLYNN ARA/MEX/GFALK (INFO)

OS/APTT/BMP/OGANLEY

----- 018315

R 240008Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY MEXICO

AMEMBASSY MOSCOW

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E.O. 11652: N/A

TAGS: BEXP, MX

SUBJECT: SOVIET UNION ENTERS MEXICAN ELECTRIC POWER

--- MARKET

REF: (A) MEXICO 5149; (B) STATE 132791

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1. USDOC DISCUSSED SUBSTANCE OF REF (A) WITH ALLIS-

CHALMERS AND WESTINGHOUSE AS WELL AS U.S. FIRMS
PARTICIPATING IN THE LAGUNA VERDENUCLEAR POWER PROJECT.
NONE OF THE FIRMS CONTACTED WERE AWARE OF CFE'S INTEREST
IN PURSUING SOVIET FINANCING OR SOVIET TECHNOLOGY/
EQUIPMEMT FOR CFE ;YDRO AND NUCLEAR PROJECTS.

2. BURNS AND ROE SAID THAT THEY HEARD R"CENTLY ABOUT THE
FORMATION OF A SPECIAL CFE COMMISSION HEADED BY JUAN
EIBENSCHUTZ FOR THE PURPOSE OF EXAMINING THE FUTURE ENERGY
NEEDS OF MEXICO. BURNS AND OE SPECULATES THAT PERHAPS
FARRELL'S VISIT TO MOSCOW MAY BE PART OF THE CFE STUDY.
EMBASSY MEXICO MAY WISH TO CONFIRM OR COMMENT ON THIS
INFORMATION.

3. FARRELL'S COMMENT REGARDING WESTINGHOUSE COMES AS NO
SURPRISE TO WESTINGHOUSE. WE UNDERSTAND THAT THE FIRM
ENCOUNTERED SERIOUS PROBLEMS ON A CFE COMBINED-CYCLE GAS
TURBINE PROJECT BUT THESE PROBLEMS ARE BEING RESOLVED.
REGARDING FARRELL'S INTEREST IN SOVIET NUCLEAR
TECHNOLOGY, WESTINGHOUSE CONJECTURES THAT PERHAPS MEXICO
IS SEEKING TO GET A COMPLETE NUCLEAR FUEL CYCLE
CAPABILITY SIMILAR TO RECENT ANNOUNCEMENT OF AGREEMENT
FOR WEST GERMANY TO PROVIDE SUCH A CAPABILITY TO BRAZIL.

4. RECOGNIZING EMBASSY MEXICO DIFFICULTY IN DEALING
WITH FARRELL AND FARRELL'S LOW REGARD FOR AND
HOSTILITY TOWARD CERTAIN U.S. FIRMS, WE STILL BELIEVE
ESSENTIAL THAT EMBASSY MEXICO DETERMINE RESULTS AND
DETAILS OF FARRELL'S MOSCOW VISIT. ALSO, ANY INFORMATION
EMBASSY MOSCOW CAN PROVIDE ON THIS SUBJECT WOULD BE
APPRECIATED. INGERSOLL

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To: MEXICO MOSCOW
Type: TE
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